

NEC to strengthen its focus on Cloud Computing

Mumbai: NEC India, a leading display, network and IT solutions provider today announced the appointment of Angira Agrawal as Head & Associate Vice President for its Cloud business in India. Angira will be responsible for heading the Cloud initiative for NEC India, defining the overall strategy, including cloud offering partners, the Go-To-Market (GTM) partners and the Platform capabilities.

Angira has close to 17 years of experience across the telecom and IT industries, with a successful track record in leading various business functions across product, sales, marketing and business development in his previous appointments, including driving SaaS and enterprise mobility business, structuring new global relationships, and leading key strategic GTM and investment relationships for IaaS. With Cloud being his forte, Angira will be responsible for steering NEC's cloud business to the next level and further broadening NEC's world-class portfolio blended with local partner offerings.

Commenting on the appointment, **Koji Oda, Managing Director, NEC India Pvt. Ltd.** said, *"Cloud Computing is set to become the most important sustainable revenue opportunity for carriers since voice. With the growing trend towards mobile computing, it is evident that the cloud computing business model is here to stay and will transform the way businesses operate. NEC as a total solutions provider is in a unique position to integrate both IT and network solutions to help telecom operators achieve new business revenues with our ubiquitous cloud computing solutions offering. We are glad to have Angira on board, as he brings with him a wealth of knowledge and experience by virtue of his in-depth understanding of the overall cloud computing industry in India and globally."*

Expressing his delight on the appointment, Angira Agrawal, Associate Vice President, Cloud business, NEC India said, *"NEC is very well known in the global as well as Indian IT and Communications domain and I am happy to be a part of this organization. With the convergence of ICT, NEC is uniquely placed to leverage its strengths across both segments, and I am excited by the commitment that NEC has to Cloud, globally and in India. I look forward to bringing NEC India at the forefront of the cloud computing business."*

Cloud computing services have seen an unprecedented growth in recent years across industries. To meet this daunting demand and changing market dynamics, NEC offers a host of cloud solutions and has successfully implemented its cloud computing solutions in other parts of the world, including carrier cloud solutions for Telefonica in Spain, and secured cloud solution for the Ministry of Education in San Juan, Argentina. For more information on NEC's cloud solutions, please visit:

<http://www.nec.com/global/solutions/cloud/>.

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About NEC India Pvt. Ltd.

NEC India Pvt. Ltd. established in New Delhi, India, in August 2006, leverages on NEC's unique capabilities in integrating IT and networking technologies for a diverse customer base across governments, businesses, individuals and society in India. NEC India provides and develops solutions for Carrier Network, Unified Communications, Retail, Security and Surveillance Systems, IT and Multimedia Products to cater to the rapidly expanding Indian market.

About NEC Asia Pacific Pte Ltd (NEC APAC)

Singapore-based NEC Asia Pacific is the regional headquarters for NEC Corporation (HQ: Japan) in the Asia Pacific region (South and Southeast Asia, and Oceania). As a leading infocomm technology provider and systems integrator offering regional sales and services support and consultancy, NEC APAC develops solutions on carrier network, global identity, RFID, enterprise server, unified communications, multimedia display, and contact centre, as well as provides outsourcing and managed services.

To leverage on its technological expertise, NEC APAC has established regional competency centres for public safety and display solutions to expand its capabilities and expertise to support businesses in the Asia Pacific region.

In line with the NEC Group Vision to realize an information society friendly to humans and the earth, NEC embarks on corporate social responsibilities initiatives to support the Nature (environment), Education and Community. For more information, please visit www.nec.com.sg. **NEC** is a registered trademark of NEC Corporation. All Rights Reserved. Other product or service marks mentioned herein are the trademarks of their respective owners. ©2012 NEC Corporation.

Media Contacts:

Devika Puri
NEC India
devika.puri@necindia.in
9810928468

Swati Srivastava
Perfect Relations
swatis@perfectrelations.com
9810616405